

# Primend Cloud

Your company cloud service.

Primend provides **private cloud environment** for your business-critical applications that still need to be near you or just are not ready for public cloud yet.



# 7 reasons why to use Primend Cloud



#### **Reduced Cost**

Establishing and running a data center is expensive. You need to purchase the right equipment and hire technicians to install and manage the center.



#### **Flexibility**

One of the major benefits of cloud computing is mobility. The service gives you and your employees the flexibility to work from any location.



#### Back-up

Primend Cloud technological set-up guarantees fastest recovery time for your systems. We are able to recover large scale of servers in just minutes.



#### Fastest Storage

Primend Cloud offers fastest storage. Fast storage is needed for mission critical SQL database services.



#### Technical Competency

Members of Primend's technical team each have high technical background and are all certified specialists. All our system administrators have 10+ years of experience.



#### **Hybrid Cloud**

Hybrid cloud is mix of Primend Cloud and public Cloud services. Primend Cloud offers flexible solutions to build up securely most popular Hybrid cloud solutions.



### Flexible Licensing

Primend is Microsoft SPLA partner and we can offer flexible monthly based licensing models for Server systems and end-user applications.



Microsoft Country Partner of the Year  $2020 \left(\begin{array}{c} 2018 \\ 2017 \\ 2016 \\ 2015 \end{array}\right)$ 



# References



## Rait Pallo"

#### Kapitel CFO

We were looking for an IT partner to consult us in IT and help us to implement new services to enhance collaboration within our company in order to excel in our field of business. We achieved this by selecting and implementing the best services from both Primend Cloud and Microsoft cloud.

KAPITEL is one of the largest real estate companies in Baltics, engaged mainly in managing office and commercial real estate projects in the role of developer, investor and property manager. KAPITEL operates in capital cities and has over 50 employees working in its companies in Tallinn, Riga, Vilnius, Prague and Amsterdam.

Primend and Kapitel have long-term IT partnership. Primend helped Kapitel to consolidate server services into Primend Cloud datacenter, consolidate separate systems into one unified system, implement Office 365, Teams and SharePoint online for intranet and document management. For ERP Kapitel uses Microsoft NAV which is in Azure and reporting is done with Power BI.

Kapitel is good example how to take best of hybrid cloud which is mix of Primend Cloud and Microsoft Azure public cloud.

### Janel Sell "

#### **Topauto CEO**

Primend full service and Automaster hosting in Primend Cloud guarantees us that we do not have to invest money or time in our own Datacenter and technical personnel, and we can concentrate on our main business.

TOPAUTO has been on the market since 1994 being the pioneer in multi-brand business. Gross national retail network is one of the advantages of Topauto who currently employs around 60 people.

Topauto is Primend's full-service costumer. Topauto is a car dealer and for dealer management system (DMS) they are using Automaster. Automaster is so called legacy system that needs very fast storage, quick restore from back-up and very good technical knowledge on how to set-up and maintain the environment. Topauto's Automaster is hosted in Primend Cloud.







CONTACT

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